

Garry E. Kitchen
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contact info available
by request

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EDUCATION

Bachelor of Science, Electrical Engineering, 1980
Fairleigh Dickinson University, Teaneck, New Jersey
Eta Kappa Nu Honor Society, 1979-1980
Engineering Merit Scholarship - Matsushita Corp, 1978-1979

AFFILIATIONS

AIAS - Academy of Interactive Arts and Sciences
IGDA - International Game Developers Association
IEEE - Institute of Electrical & Electronics Engineers
BOSSLEVEL - The World's Top 100 Game Developers (by invitation only)
Elite Expert for IMS Expert Services, Pensacola, Florida
Eta Kappa Nu Honor Society
Gerson Lehrman Group Councils
Guidepoint Global (FNA Vista Research - Society of Industrial Leaders)
Coleman Research Group

RECENT ACCOMPLISHMENTS

2008 - In response to a dramatic shift in the investment environment, as COO of Skyworks I lead the repositioning a \$0 revenue investment-backed venture into a successful digital publishing business with 11 million consumer downloads and a \$2M+ run rate in the span of 7 months. My contribution to this effort included rethinking of the business strategy, initial technical R&D, proof-of-concept product development, product line strategy, marketing, and strategic analysis and recommendations.

EXPERIENCE

- 30 years of technical management experience running game development companies, with an unmatched 14 years of management experience in Internet gaming.
- Strategic business planning - a history of anticipating and influencing industry trends with pioneering initiatives:
 - 1980** Back-engineered the Atari 2600 in anticipation of the video game revolution
 - 1986** Established the 1st North American-based Nintendo development studio
 - 1996** Pioneered *Advergaming* with development of LifeSavers' Candystand.com
 - 2005** Applied dynamic in-game advertising technology to casual games - CGN
 - 2008** Repositioned Skyworks as leading iPhone publisher with 11M downloads
- Hands-on technical and creative experience in all genres of game development, including console, PC retail and download, online, mobile and dedicated electronic.

EXPERIENCE

(cont'd)

- Expertise in developing comprehensive business plans, with application toward raising investment capital, either through IPO or private equity investment.
- Recognized as an industry expert in online gaming by numerous trade conferences, including Digital Hollywood, iMedia Breakthrough, GDC, CES, Gamer Technology Conference, Casual Game Conference, Advertising in Games conference, DMEXPO, VNU Digital Marketing conference, National Cable Show.
- Experience in dealing with broadcast and print media, including CNBC, ABC Eyewitness News, CNN, Good Morning Atlanta, The Today Show and various consumer and trade publications.
- Personally developed video game software products generating career retail sales in excess of \$350 million.
- Co-founded Skyworks Technologies, Inc., an industry pioneer in *Advergaming* - sponsorship-supported video games used as advertising vehicles. Skyworks was named a Top 50 Interactive Agency by Advertising Age for the years 2003 and 2004. Skyworks' client list included Nabisco/Kraft Foods, BMW, Toyota, Ford, PepsiCo, Campbell's, Fox Sports, CBS, Mattel, Weather Channel, Microsoft Network, Yahoo!, Miller Brewing Company, GlaxoSmithKline and MTV.
- Developed strategy and business plan for the Casual Games Network (CGN), Skyworks' initiative applying dynamic in-game advertising to online casual games, partnering with Massive Incorporated.
- Co-founded Absolute Entertainment, Inc., console game publisher licensed by Nintendo, Sega, Sony, 3DO and Atari and video game developer of over 100 marketed titles from 1986 to 1995, generating product retail sales of over \$300 million. Successfully lead Absolute through oversold IPO, raising \$12 million.
- Consulted for RCA David Sarnoff Research Labs (1986-1987) on entertainment applications of Digital Video Interactive (DVI), the first technology to store digital full-motion video on a CDROM.
- Designed & programmed Atari 2600 adaptation of hit arcade game Donkey Kong, 1982 wholesale revenues in excess of \$100 million on 4 million units.
- Conceived, designed and developed Bank Shot, an innovative electronic pool game marketed by Parker Brothers, named "10 Best Games of 1980", *Omni Magazine*.
- Back-engineered Atari 2600 game system in 1980, creating one of the first third party 2600-compatible game cartridges - Space Jockey.
- Performed as Legal Expert Witness in numerous cases involving patents, intellectual property, video games and software development for clients including Konami Entertainment, Nintendo of America, NCR, Taito and Activision.

EMPLOYMENT HISTORY

President/CEO

SGK Services Inc., Franklin Lakes, New Jersey
March 2007 - Present

Chief Operating Officer

Skyworks Interactive, Inc., Hackensack, New Jersey
December 2007 - September 2009

Chairman, President & CEO

Skyworks Technologies, Inc., Hackensack, New Jersey
November 1995 - December 2007

Chairman, President & CEO

Absolute Entertainment, Inc., Upper Saddle River, New Jersey
March 1986 - November 1995

Senior Designer

Activision, Inc., Mountainview, California
June 1982 - March 1986

President

Imaginative Systems Software, New Milford, New Jersey
November 1981 - May 1982

Engineer/Designer

James Wickstead Design Associates, Cedar Knolls, New Jersey
April 1976 - October 1981

HONORS AND AWARDS

- Nomination as an *Elite Expert* by IMS Expert Services
IMS Expert Services (www.ims-expertservices.com) - 2009
- Nomination to the Advisory Committee: “Reinventing Advertising: VOD, PVR, Broadband, Games, PODs & Mobile Consortium”
Digital Hollywood - 2005, 2006
- Lifetime Achievement Award in Video Games
Classic Gaming Expo - 2003
- New Jersey Entrepreneur of the Year - Finalist
Inc. Magazine, Merrill Lynch and Ernst & Young - 1993
- Best Simulation Game
Super Battletank
Game Informer Magazine - 1992

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HONORS AND AWARDS

(cont'd)

- Lifetime Achievement Award in Video Games
The Doctor Fad Show
Syndicated educational television program - 1990
- Video Game Designer of the Year
Computer Entertainer Magazine - 1985
- Best Creativity Product - Nominee
Garry Kitchen's GameMaker
SPA Excellence in Software - 1985
- Video Game of the Year - Certificate of Merit
Keystone Kapers
Electronic Games Magazine - 1983
- U.S. Patent #4,346,892
Bank Shot
Electronic Pool Game marketed by
Parker Brothers - 1981
- Ten Best Games of 1980
Bank Shot
OMNI Magazine - 1980
- The Games 100 - The Top 100 Games of 1980
Bank Shot
Games Magazine - 1980
- Engineering Merit Scholarship
Panasonic / Matsushita Corporation of Japan
Fairleigh Dickinson University - 1978, 1979